

# COMMERCIAL VEHICLE LEASING



KEEPING BRITAIN MOVING

# FLEXIBLE FINANCE OPTIONS

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*Rivus doesn't just provide fleet management services – you can finance your vehicles through us too.*

We have a range of finance solutions that are designed with you in mind. They join up seamlessly with everything else we provide to manage your fleet, while still enabling you to stay in full control of any decision-making relating to your fleet – so you can concentrate on the things that really matter to your role, like driving efficiencies and maximising performance.

From the funding and purchasing of your vehicles at the very beginning of your Rivus journey, through to replacing your vehicles at the end of their usable lives, we can support you.

## **Competitive rates**

The great thing about Rivus is that we are backed by a large UK banking panel which provides us with access to funds at competitive rates.

This set-up provides competition amongst banks which lowers rates and allows us to smooth out fluctuations in the market.

Give us a try to see how well we compare.

## **Maintenance packages**

The financing of your vehicles can also dovetail seamlessly with our maintenance packages that allow you to choose the right solution for each individual vehicle.

## **Fixed Price**

- + Can cover servicing, replacement parts, tyres and breakdown
- + Term and mileage based
- + You know exactly what you're going to pay with a fixed price per vehicle

## **Suited to:**

- + Standard vehicles
- + Vehicles with known annual mileages

## **Pay as you go**

- + Variable pricing we can help advise you on
- + No term or mileage restrictions
- + Flexibility to proactively maintain to minimise downtime

## **Suited to:**

- + Specialist and business critical vehicles
- + Vehicles that are used off-road
- + Vehicles with unknown mileages

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# LEASE OPTIONS

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*We can offer you two leasing options, allowing you to flex between them based on the vehicle's role and your business needs.*

**Your options for leasing with us:**

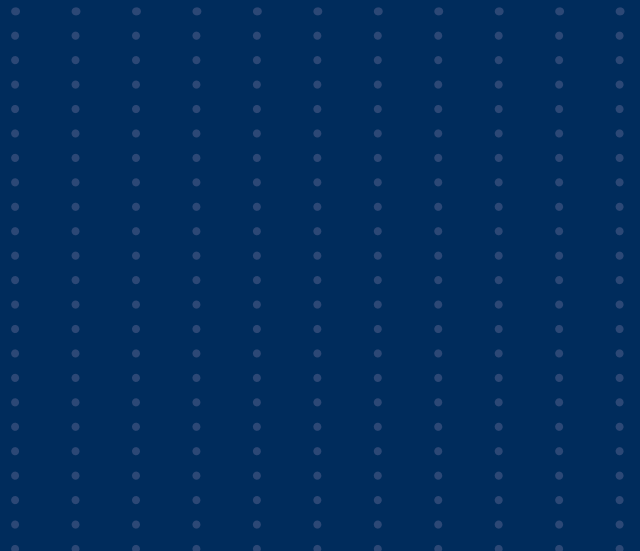
## **OPERATING LEASE (CONTRACT HIRE)**

- + Fixed monthly rentals based on an agreed term and mileage
- + VAT reclaim options dependent on use
- + No vehicle depreciation worries or risks of ownership
- + Opportunity to amend rentals if planned mileage changes
- + Can release capital for investment elsewhere
- + Flexible contract terms of 24 months, maximum 60 months
- + Maximum mileage of 150,000
- + Damage and mileage restrictions apply

## **FINANCE LEASE**

- + Fixed monthly rentals
- + VAT reclaim options dependent on use
- + Final balloon payment to reduce monthly cost
- + Option to extend into a secondary lease period paying a peppercorn rental
- + You benefit from profit in the sale proceeds
- + Flexible contract terms of 24 months to a maximum of 60 months
- + Maximum mileage of 150,000
- + No damage and mileage restrictions but will impact on sale price

Our leasing options are ideally suited to companies with fleets greater than 100 vehicles who would also use our other services such as servicing, maintenance and repairs – which are available throughout our UK-wide network of garages. Our funding solution also covers cars.



**Your route to funding your vehicles:**

- + We can help spec and design your vehicles, or work with your existing designs
- + You'll then receive a lease quotation based on your required term and mileage
- + We'll confirm the order with you
- + Once confirmed, we'll order the vehicles through our network
- + We'll manage the conversion where required
- + Once ready, the vehicles will be delivered to your drivers and their old vehicles collected – even if they're not ours

We can support you with designing and converting vehicles to meet your needs. For more information about our Vehicle Build and Supply service, see our contact details at the back.



# WHY RIVUS?

Rivus is one of the UK's largest providers of fleet management solutions, enabling customers to minimise their cost of vehicle ownership, maximise vehicle availability, reduce emissions and control compliance responsibilities.

We support fleets of all sizes and have a UK-wide network of 55 garages with multi-skilled technicians, backed up by a mobile support team.

We believe that great customer service comes from trust, communication and taking ownership. Our high standards are demonstrated in the winning of 11 awards since 2016 for innovation, fleet management and customer service.

# WHO DO WE SERVE?

We cater for small vans, HGVs and everything in between. While we specialise in essential operational fleets, we can support anyone with

fleet requirements and have done so for many of the UK's biggest and most well-known fleet operators.

**We have a long history of supporting key sectors, such as:**



**EMERGENCY SERVICES**



**FREIGHT**



**ENVIRONMENT**



**UTILITIES**



**GOVERNMENT**



**COMMUNICATIONS**

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For further information call  
0121 820 1101 or visit  
[rivusfleetsolutions.com/leasing](http://rivusfleetsolutions.com/leasing)

